

## HINGHAM INSTITUTION FOR SAVINGS

## Consolidated Balance Sheets

| <i>(Unaudited)</i>   | December 31,<br>2003                              | December 31,<br>2002 |
|--|---|----------------------|
|  | <i>(\$ in thousands except per share amounts)</i> |                      |
| <b>ASSETS</b>  |   |                      |
| Cash and due from banks  | \$ 6,345  | \$ 5,224             |
| Short-term investments   | 14,504  | 29,347               |
| Cash and cash equivalents  | <u>20,849</u>                                     | <u>34,571</u>        |
| Certificates of deposit  | 4,986   | 1,940                |
| Securities available for sale, at fair value   | 74,007  | 49,333               |
| Federal Home Loan Bank stock, at cost  | 7,435   | 5,469                |
| Loans, net of allowance for loan losses of<br>\$2,992,000 in 2003 and \$2,810,000 in 2002  | 358,778   | 320,692              |
| Cash value of life insurance   | 10,859  | 7,429                |
| Banking premises and equipment, net  | 3,669   | 3,785                |
| Accrued interest receivable  | 1,961   | 1,991                |
| Deferred income tax asset, net   | 1,036   | 564                  |
| Other assets   | 374   | 656                  |
| Total assets   | <u>\$ 483,954</u>                                 | <u>\$ 426,430</u>    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |   |                      |
| Deposits   | \$ 291,313  | \$ 275,573           |
| Federal Home Loan Bank advances  | 148,701   | 106,386              |
| Other borrowed funds   | --  | 394                  |
| Mortgagors' escrow accounts  | 1,248   | 1,197                |
| Accrued interest payable   | 448   | 426                  |
| Other liabilities  | 1,331   | 4,252                |
| Total liabilities  | <u>443,041</u>                                    | <u>388,228</u>       |
| Commitments and contingencies  |   |                      |
| Stockholders' equity:  |   |                      |
| Preferred stock, \$1.00 par value,<br>2,500,000 shares authorized; none issued   | -   | -                    |
| Common stock, \$1.00 par value, 5,000,000 shares<br>authorized; 2,079,250 and 2,067,250 shares issued and<br>outstanding at December 31, 2003 and 2002, respectively | 2,079   | 2,067                |
| Additional paid-in capital   | 9,442   | 9,188                |
| Undivided profits  | 29,657  | 26,173               |
| Accumulated other comprehensive income (loss)  | -265  | 774                  |
| Total stockholders' equity   | <u>40,913</u>                                     | <u>38,202</u>        |
| Total liabilities and stockholders' equity   | <u>\$ 483,954</u>                                 | <u>\$ 426,430</u>    |
| Book value per share   | <u>\$ 19.68</u>                                   | <u>\$ 18.48</u>      |

