

## HINGHAM INSTITUTION FOR SAVINGS

## Consolidated Balance Sheets

| <i>(Unaudited)</i>   | December 31,<br>2004                              | December 31,<br>2003 |
|--|---|----------------------|
|  | <i>(\$ in thousands except per share amounts)</i> |                      |
| <b>ASSETS</b>  |   |                      |
| Cash and due from banks  | \$ 6,716  | \$ 6,345             |
| Short-term investments   | 6,619   | 14,504               |
| Cash and cash equivalents  | <u>13,335</u>                                     | <u>20,849</u>        |
| Certificates of deposit  | 5,091   | 4,986                |
| Securities available for sale, at fair value   | 85,815  | 74,007               |
| Federal Home Loan Bank stock, at cost  | 8,484   | 7,435                |
| Loans, net of allowance for loan losses of<br>\$3,070,000 in 2004 and \$2,992,000 in 2003  | 415,538   | 358,778              |
| Cash value of life insurance   | 11,316  | 10,859               |
| Banking premises and equipment, net  | 3,551   | 3,669                |
| Accrued interest receivable  | 2,125   | 1,961                |
| Deferred income tax asset, net   | 1,346   | 1,036                |
| Other assets   | 450   | 374                  |
| Total assets   | <u>\$ 547,051</u>                                 | <u>\$ 483,954</u>    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |   |                      |
| Deposits   | \$ 334,569  | \$ 291,313           |
| Federal Home Loan Bank advances  | 164,668   | 148,701              |
| Mortgagors' escrow accounts  | 1,353   | 1,248                |
| Accrued interest payable   | 492   | 448                  |
| Other liabilities  | 1,646   | 1,331                |
| Total liabilities  | <u>502,728</u>                                    | <u>443,041</u>       |
| Commitments and contingencies  |   |                      |
| Stockholders' equity:  |   |                      |
| Preferred stock, \$1.00 par value,<br>2,500,000 shares authorized; none issued   | -   | -                    |
| Common stock, \$1.00 par value, 5,000,000 shares<br>authorized; 2,082,250 and 2,079,250 shares issued and<br>outstanding at December 31, 2004 and 2003, respectively | 2,082   | 2,079                |
| Additional paid-in capital   | 9,506   | 9,442                |
| Undivided profits  | 33,524  | 29,657               |
| Accumulated other comprehensive loss   | (789)   | (265)                |
| Total stockholders' equity   | <u>44,323</u>                                     | <u>40,913</u>        |
| Total liabilities and stockholders' equity   | <u>\$ 547,051</u>                                 | <u>\$ 483,954</u>    |
| Book value per share   | \$ 21.29  | \$ 19.68             |