

UNITED STATES FEDERAL DEPOSIT INSURANCE CORPORATION

WASHINGTON, D.C. 20429

FORM 10 - Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period _____ to _____.

Commission File Number: FDIC Certificate No. 90211-0

HINGHAM INSTITUTION FOR SAVINGS

(Exact name of registrant as specified in its charter)

Massachusetts

(State of incorporation)

04-1442480

(I.R.S. Employer Identification Number)

55 Main Street, Hingham, MA 02043

(Address of Principal Executive Offices)

(781) 749-2200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

(1) YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No [Not Applicable]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

At November 1, 2014, there were 2,128,750 shares of the registrant's common stock outstanding.

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Exhibit No.

31.1	Certifications – Chief Executive Officer
31.2	Certifications – Chief Financial Officer
32.1	Certification Pursuant to 18 U.S.C. §1350 – Chief Executive Officer
32.2	Certification Pursuant to 18 U.S.C. §1350 – Chief Financial Officer

PART I - FINANCIAL INFORMATION

ITEM 1 - FINANCIAL STATEMENTS

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Consolidated Balance Sheets

(Unaudited)	September 30, 2014	December 31, 2013
	(In Thousands)	
ASSETS		
Cash and due from banks	\$ 6,012	\$ 11,922
Short-term investments	142,414	90,925
Cash and cash equivalents	148,426	102,847
Certificates of deposit	14,460	13,011
Securities available for sale, at fair value	81,806	106,369
Federal Home Loan Bank stock, at cost	17,855	15,978
Loans, net of allowance for loan losses of \$8,953,000 at September 30, 2014 and \$8,509,000 at December 31, 2013	1,207,481	1,078,879
Foreclosed assets	821	271
Bank-owned life insurance	11,345	15,375
Premises and equipment, net	15,381	15,854
Accrued interest receivable	2,989	2,792
Deferred income tax asset, net	2,940	2,934
Other assets	2,418	2,131
Total assets	\$ 1,505,922	\$ 1,356,441
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits	\$ 1,055,701	\$ 940,906
Federal Home Loan Bank advances	320,635	302,732
Mortgage payable	985	1,020
Mortgagors' escrow accounts	4,239	3,709
Accrued interest payable	346	490
Other liabilities	4,375	4,367
Total liabilities	1,386,281	1,253,224
Stockholders' equity:		
Preferred stock, \$1.00 par value, 2,500,000 shares authorized; none issued	—	—
Common stock, \$1.00 par value, 5,000,000 shares authorized; 2,128,750 shares issued and outstanding at September 30, 2014 and December 31, 2013	2,129	2,129
Additional paid-in capital	10,919	10,659
Undivided profits	106,432	90,449
Accumulated other comprehensive income (loss)	161	(20)
Total stockholders' equity	119,641	103,217
Total liabilities and stockholders' equity	\$ 1,505,922	\$ 1,356,441

See accompanying Notes to Unaudited Consolidated Financial Statements.

ITEM 1 - FINANCIAL STATEMENTS (continued)

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Consolidated Statements of Net Income

(Unaudited)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	(In Thousands, except per share amounts)			
Interest and dividend income:				
Loans	\$ 14,109	\$ 12,221	\$ 40,598	\$ 36,000
Debt securities	80	102	263	315
Equity securities	116	40	346	116
Short-term investments and certificates of deposit	95	79	246	213
Total interest and dividend income	<u>14,400</u>	<u>12,442</u>	<u>41,453</u>	<u>36,644</u>
Interest expense:				
Deposits	1,598	1,396	4,554	4,230
Federal Home Loan Bank advances	846	1,185	2,802	3,602
Mortgage payable	15	16	45	47
Total interest expense	<u>2,459</u>	<u>2,597</u>	<u>7,401</u>	<u>7,879</u>
Net interest income	11,941	9,845	34,052	28,765
Provision for loan losses	150	90	475	290
Net interest income, after provision for loan losses	<u>11,791</u>	<u>9,755</u>	<u>33,577</u>	<u>28,475</u>
Other income:				
Customer service fees on deposits	257	264	756	758
Increase in bank-owned life insurance	73	108	238	323
Life insurance death benefit	—	—	6,302	—
Miscellaneous	84	56	277	163
Total other income	<u>414</u>	<u>428</u>	<u>7,573</u>	<u>1,244</u>
Operating expenses:				
Salaries and employee benefits	2,887	2,671	9,578	7,829
Data processing	308	275	893	754
Occupancy and equipment	486	447	1,522	1,387
Deposit insurance	205	174	592	509
Foreclosure	(62)	19	234	218
Marketing	99	182	354	390
Other general and administrative	663	659	2,240	1,915
Total operating expenses	<u>4,586</u>	<u>4,427</u>	<u>15,413</u>	<u>13,002</u>
Income before income taxes	7,619	5,756	25,737	16,717
Income tax provision	3,138	2,353	8,008	6,834
Net income	<u>\$ 4,481</u>	<u>\$ 3,403</u>	<u>\$ 17,729</u>	<u>\$ 9,883</u>
Weighted average common shares outstanding:				
Basic	<u>2,129</u>	<u>2,129</u>	<u>2,129</u>	<u>2,128</u>
Diluted	<u>2,135</u>	<u>2,130</u>	<u>2,132</u>	<u>2,129</u>
Earnings per common share:				
Basic	<u>\$ 2.10</u>	<u>\$ 1.60</u>	<u>\$ 8.33</u>	<u>\$ 4.65</u>
Diluted	<u>\$ 2.10</u>	<u>\$ 1.60</u>	<u>\$ 8.32</u>	<u>\$ 4.64</u>

See accompanying Notes to Unaudited Consolidated Financial Statements.

ITEM 1 - FINANCIAL STATEMENTS (continued)

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

	Three Months Ended September 30,		Nine Months Ended September 30,	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
(Unaudited)	(In Thousands)			
Net income	\$ <u>4,481</u>	\$ <u>3,403</u>	\$ <u>17,729</u>	\$ <u>9,883</u>
Other comprehensive income (loss):				
Net unrealized gain (loss) on securities available for sale	144	34	283	(302)
Tax effect	<u>(52)</u>	<u>(12)</u>	<u>(102)</u>	<u>109</u>
	<u>92</u>	<u>22</u>	<u>181</u>	<u>(193)</u>
Comprehensive income	\$ <u>4,573</u>	\$ <u>3,425</u>	\$ <u>17,910</u>	\$ <u>9,690</u>

See accompanying Notes to Unaudited Consolidated Financial Statements.

ITEM 1 - FINANCIAL STATEMENTS (continued)

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity
 For the Nine Months Ended
 September 30, 2014 and 2013

	Common Stock	Additional Paid-In Capital	Undivided Profits	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
(Unaudited)			(In Thousands)		
Balance at December 31, 2012	\$ 2,126	\$ 10,519	\$ 79,930	\$ 224	\$ 92,799
Comprehensive income (loss)	—	—	9,883	(193)	9,690
Stock option exercise, including tax effect of \$44	3	140	—	—	143
Cash dividends declared – common (\$0.79 per share)	—	—	(1,681)	—	(1,681)
Balance at September 30, 2013	<u>\$ 2,129</u>	<u>\$ 10,659</u>	<u>\$ 88,132</u>	<u>\$ 31</u>	<u>\$ 100,951</u>
Balance at December 31, 2013	\$ 2,129	\$ 10,659	\$ 90,449	\$ (20)	\$ 103,217
Comprehensive income	—	—	17,729	181	17,910
Share-based compensation	—	260	—	—	260
Cash dividends declared – common (\$0.82 per share)	—	—	(1,746)	—	(1,746)
Balance at September 30, 2014	<u>\$ 2,129</u>	<u>\$ 10,919</u>	<u>\$ 106,432</u>	<u>\$ 161</u>	<u>\$ 119,641</u>

See accompanying Notes to Unaudited Consolidated Financial Statements.

ITEM 1 - FINANCIAL STATEMENTS (continued)

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(Unaudited)	Nine Months Ended	
	September 30,	
	2014	2013
	(In Thousands)	
Cash flows from operating activities:		
Net income	\$ 17,729	\$ 9,883
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	475	290
Amortization of securities, net	419	626
Amortization of deferred loan origination costs, net	144	71
Share-based compensation expense	260	—
Deferred income tax benefit	(108)	—
Excess tax benefits from share-based compensation	—	(44)
Depreciation and amortization of premises and equipment	578	493
Increase in cash surrender value of life insurance	(238)	(323)
Gain on sale of foreclosed assets, net of write-downs	(48)	—
Changes in operating assets and liabilities:		
Accrued interest receivable and other assets	3,784	1,149
Accrued interest payable and other liabilities	438	(79)
Net cash provided by operating activities	<u>23,433</u>	<u>12,066</u>
Cash flows from investing activities:		
Activity in certificates of deposit:		
Maturities	4,363	4,750
Purchases	(5,812)	(5,411)
Activity in available-for-sale securities:		
Maturities, prepayments and calls	48,537	27,147
Purchases	(24,110)	(24,626)
Repayment of Federal Home Loan Bank stock	—	280
Purchase of Federal Home Loan Bank stock	(1,877)	(1,294)
Proceeds from sale of foreclosed assets	877	—
Loans originated, net of payments received	(130,600)	(64,497)
Additions to premises and equipment	<u>(105)</u>	<u>(2,082)</u>
Net cash used in investing activities	<u>(108,727)</u>	<u>(65,733)</u>

(continued)

See accompanying Notes to Unaudited Consolidated Financial Statements.

ITEM 1 – FINANCIAL STATEMENTS (continued)

Consolidated Statements of Cash Flows (concluded)

(Unaudited)	Nine Months Ended	
	September 30,	
	<u>2014</u>	<u>2013</u>
	(In Thousands)	
Cash flows from financing activities:		
Increase in deposits	114,795	36,866
Increase in mortgagors' escrow accounts	530	307
Cash dividends paid on common stock	(2,320)	(2,233)
Proceeds from stock options exercised	—	99
Excess tax benefits from share-based compensation	—	44
Net borrowings with maturities of less than three months	11,000	45,000
Proceeds from Federal Home Loan Bank advances with maturities of three months or more	243,000	165,000
Repayment of Federal Home Loan Bank advances with maturities of three months or more	(236,097)	(156,591)
Repayment of mortgage payable	<u>(35)</u>	<u>(33)</u>
Net cash provided by financing activities	<u>130,873</u>	<u>88,459</u>
Net change in cash and cash equivalents	45,579	34,792
Cash and cash equivalents at beginning of period	<u>102,847</u>	<u>87,334</u>
Cash and cash equivalents at end of period	<u>\$ 148,426</u>	<u>\$ 122,126</u>
Supplementary information:		
Interest paid on deposit accounts	\$ 4,565	\$ 4,211
Interest paid on Federal Home Loan Bank advances and mortgage payable	2,980	3,685
Income taxes paid	7,606	6,660
Non-cash investing and financing activities:		
Transfer from loans to foreclosed assets	\$ 1,379	\$ —
Transfer of cash surrender value receivable from bank-owned life insurance to other assets	4,268	—

See accompanying Notes to Unaudited Consolidated Financial Statements.

HINGHAM INSTITUTION FOR SAVINGS AND SUBSIDIARIES

Notes to Unaudited Consolidated Financial Statements

September 30, 2014 and 2013

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated interim financial statements of Hingham Institution for Savings (the “Bank”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial statements and with the instructions to SEC Form 10-Q and Article 10 of Regulation S-X. Accordingly they do not include all of the information and footnotes required by GAAP for complete financial statements.

Financial information as of September 30, 2014 and for the three and nine months ended September 30, 2014 and 2013 is unaudited, and in the opinion of management, reflects all adjustments necessary for a fair presentation of such information. Such adjustments were of a normal recurring nature. Interim results are not necessarily indicative of results to be expected for the entire year. The unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements of the Bank for the year ended December 31, 2013 filed on Form 10-K.

Earnings per common share

Basic earnings per common share represent income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Bank relate solely to outstanding stock options and are determined using the treasury stock method.

Earnings per common share have been computed based on the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(in Thousands)			
Average number of common shares outstanding used to calculate basic earnings per share	2,129	2,129	2,129	2,128
Effect of dilutive options	6	1	3	1
Average number of common shares outstanding used to calculate diluted earnings per common share	<u>2,135</u>	<u>2,130</u>	<u>2,132</u>	<u>2,129</u>

Loans

The Bank’s loan portfolio includes residential real estate, commercial real estate, construction, home equity, commercial and consumer segments. A substantial portion of the loan portfolio is secured by real estate in the southeastern Massachusetts area. The ability of the Bank’s debtors to honor their contracts is dependent upon the real estate, construction, and general economic conditions.

Notes to Unaudited Consolidated Financial Statements (continued)

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-offs are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and net deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

The accrual of interest on mortgage and commercial loans is discontinued at the time a loan is 90 days past due (the loan is in default) unless the credit is well-secured and in process of collection. Personal loans are typically charged off no later than becoming 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on non-accrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest previously accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Allowance for loan losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance consists of general and allocated loss components, as further discussed below.

General component

The general component of the allowance for loan losses is based on historical loss experience adjusted for qualitative factors stratified by loan segment. Management uses a rolling average of historical losses based on a time frame (currently two years) appropriate to capture relevant loss data for each loan segment. This historical loss factor is adjusted for the following qualitative factors: levels/trends in delinquencies; trends in volume and terms of loans; effects of changes in risk selection and underwriting standards and other changes in lending policies, procedures and practices; experience/ability/depth of lending management and staff; and national and local economic trends and conditions. There were no changes in the Bank's policies or methodology pertaining to the general component of the allowance for loan losses during the nine months ended September 30, 2014 or 2013.

The qualitative factors are determined based on the various risk characteristics of each loan segment. Risk characteristics relevant to each portfolio segment are as follows:

Residential real estate – The Bank generally does not originate loans with a loan-to-value ratio greater than 80 percent (without private mortgage insurance) and does not grant sub-prime loans. All loans in this segment are collateralized by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this segment.

Notes to Unaudited Consolidated Financial Statements (continued)

Commercial real estate – Loans in this segment are primarily secured by income-producing properties throughout Massachusetts. Generally, loan amounts do not exceed 75% of the appraised value of the collateral nor are the loan amounts in excess of \$12.0 million to any one borrower. The underlying cash flows generated by the properties are adversely impacted by a downturn in the economy as evidenced by increased vacancy rates which, in turn, will have an effect on the credit quality in this segment. Management obtains rent rolls annually and continually monitors the cash flows of these loans.

Construction – Loans in this segment include both owner-occupied and speculative real estate development loans for which payment is derived from sale of the property. Credit risk is affected by cost overruns, time to sell at an adequate price, the overall health of the economy and market conditions.

Home equity – Loans in this segment are generally collateralized by residential real estate and repayment is dependent on the credit quality of the individual borrower. The Bank generally does not originate loans with combined loan-to-value ratios greater than 70% when taking into account both the home equity loans and first mortgage loan. Similar to residential real estate, the overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this segment.

Commercial – Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer spending, will have an effect on the credit quality in this segment.

Consumer – Loans in this segment are generally unsecured and repayment is dependent on the credit quality of the individual borrower.

Allocated component

The allocated component relates to loans that are classified as impaired. Impairment is measured on a loan by loan basis for residential real estate, commercial real estate, construction, home equity and commercial loans. A loan is considered impaired when, based on current information and events, it is probable that a creditor will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are generally maintained on a non-accrual basis. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if the loan is collateral dependent. An allowance is established when the discounted cash flows (or collateral value) of the impaired loan is lower than the carrying value of that loan. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment.

The Bank periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a troubled debt restructuring ("TDR"). All TDRs are initially classified as impaired.

Notes to Unaudited Consolidated Financial Statements (continued)

NOTE 2: COMMITMENTS

At September 30, 2014 and December 31, 2013, outstanding loan commitments were as follows:

	September 30, 2014	December 31, 2013
	(In Thousands)	
Commitments to originate loans	\$ 47,650	\$ 66,582
Unused lines of credit	73,088	66,629
Unadvanced construction funds	41,166	26,771
Standby letters of credit	35	35
Total	<u>\$ 161,939</u>	<u>\$ 160,017</u>

At September 30, 2014, the Bank had the following contractual obligations outstanding:

	Payments Due by Year				
	Total	Less Than One Year	One to Three Years	Three to Five Years	More than Five Years
Contractual Obligations:			(In Thousands)		
Certificates of deposit	\$ 392,851	\$ 213,518	\$ 147,745	\$ 31,588	\$ —
Federal Home Loan Bank advances	320,635	204,000	78,000	38,635	—
Data processing agreements*	2,923	971	1,385	567	—
Lease agreements**	1,279	293	437	400	149
Mortgage payable	985	50	109	123	703

* Estimated payments subject to change based on transaction volume.

** Leases contain provisions to pay certain operating expenses, the cost of which is not included above. Lease commitments are based on the initial contract term, or longer, when in the opinion of management, it is more likely than not that the lease will be renewed.

NOTE 3: DIVIDEND DECLARATION

On September 24, 2014, the Board of Directors declared a cash dividend of \$0.28 per share to all stockholders of record as of October 10, 2014, payable October 20, 2014.

NOTE 4: FAIR VALUES OF ASSETS AND LIABILITIES

Determination of Fair Value

The Bank uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures of certain assets and liabilities. The fair value of a financial instrument is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

Notes to Unaudited Consolidated Financial Statements (continued)

The Bank groups its assets and liabilities measured or disclosed at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value, as follows:

Level 1 – Valuation is based on quoted prices in active exchange markets for identical assets or liabilities. Valuations are obtained from readily available pricing sources for market transactions involving identical assets.

Level 2 – Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Transfers between levels are recognized at the end of a reporting period, if applicable.

The following methods and assumptions were used by the Bank in estimating fair value disclosures:

Cash and cash equivalents: The carrying amounts of cash, due from banks, interest-bearing deposits and short-term investments approximate fair values based on the short-term nature of the assets.

Certificates of deposit: Fair values for certificates of deposit are based upon quoted market prices.

Securities available for sale: The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market and generally include marketable equity securities. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data. These securities include U.S. Treasury obligations, government-sponsored enterprise obligations, FHLMC and FNMA bonds, corporate bonds and other securities. All fair value measurements are obtained from a third-party pricing service and are not adjusted by management.

Federal Home Loan Bank stock: The carrying value of Federal Home Loan Bank stock is deemed to approximate fair value based on the redemption provisions of the Federal Home Loan Bank of Boston.

Loans: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans are estimated using discounted cash flow analysis, using market interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analysis or underlying collateral values, where applicable.

Deposits: The fair values of non-certificate accounts are, by definition, equal to the amount payable on demand at the reporting date which is their carrying amount. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Federal Home Loan Bank advances: The fair values of the advances are estimated using discounted cash flow analysis based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Notes to Unaudited Consolidated Financial Statements (continued)

Mortgage payable: The fair value of the Bank's mortgage payable is estimated using discounted cash flow analysis based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Mortgagors' escrow accounts: The carrying amounts of mortgagors' escrow accounts approximate fair value.

Accrued interest: The carrying amounts of accrued interest approximate fair value.

Off-balance-sheet instruments: Fair values for off-balance-sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. At September 30, 2014 and December 31, 2013, the fair value of commitments outstanding is not significant since fees charged are not material.

Assets Measured at Fair Value on a Recurring Basis

Assets measured at fair value on a recurring basis are summarized below. There are no liabilities measured at fair value on a recurring basis.

	September 30, 2014			Total Fair Value
	Level 1	Level 2	Level 3	
	(In Thousands)			
Securities available for sale:				
Debt securities	\$ —	\$ 72,901	\$ —	\$ 72,901
Equity securities	8,905	—	—	8,905
Total securities available for sale	<u>\$ 8,905</u>	<u>\$ 72,901</u>	<u>\$ —</u>	<u>\$ 81,806</u>
	December 31, 2013			Total Fair Value
	Level 1	Level 2	Level 3	
	(In Thousands)			
Securities available for sale:				
Debt securities	\$ —	\$ 99,290	\$ —	\$ 99,290
Equity securities	7,079	—	—	7,079
Total securities available for sale	<u>\$ 7,079</u>	<u>\$ 99,290</u>	<u>\$ —</u>	<u>\$ 106,369</u>

Assets Measured at Fair Value on a Non-recurring Basis

The Bank may also be required, from time to time, to measure certain other assets on a non-recurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting, or write-downs of individual assets. The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets as of September 30, 2014 and December 31, 2013. Total losses represent the losses recorded during the periods noted on assets held at the end of the period. There are no liabilities measured at fair value on a non-recurring basis at September 30, 2014 or December 31, 2013.

Notes to Unaudited Consolidated Financial Statements (continued)

	September 30, 2014			Nine Months Ended September 30, 2014	Three Months Ended September 30, 2014
	Level 1	Level 2	Level 3	Total Losses	Total Losses
	(In Thousands)			(In Thousands)	
Impaired loans	\$ —	\$ —	\$ 779	\$ —	\$ —
Foreclosed assets	—	—	821	10	—
	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,600</u>	<u>\$ 10</u>	<u>\$ —</u>

	December 31, 2013		
	Level 1	Level 2	Level 3
	(In Thousands)		
Impaired loans	\$ —	\$ —	\$ 645
Foreclosed assets	—	—	271
	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 916</u>

	September 30, 2013			Nine Months Ended September 30, 2013	Three Months Ended September 30, 2013
	Level 1	Level 2	Level 3	Total Losses	Total Losses
	(In Thousands)			(In Thousands)	
Impaired loans	\$ —	\$ —	\$ 213	\$ 3	\$ —
Foreclosed assets	—	—	471	—	—
	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 684</u>	<u>\$ 3</u>	<u>\$ —</u>

Losses applicable to impaired loans and foreclosed assets are estimated using the appraised value of the underlying collateral, discounting factors and other factors. The losses applicable to impaired loans are not recorded directly as an adjustment to current earnings or comprehensive income, but rather as a component in determining the overall adequacy of the allowance for loan losses. Management adjustments to the estimated fair value of impaired loans may result in increases or decreases to the provision for loan losses. Management will consider the circumstances of the individual loan or foreclosed asset when determining any estimated losses. This may include a review of an independent appraisal and if deemed necessary, an updated appraisal will be performed.

Notes to Unaudited Consolidated Financial Statements (continued)

Summary of Fair Values of Financial Instruments

The estimated fair values, and related carrying amounts, of the Bank's financial instruments are as follows. Certain financial instruments and all nonfinancial instruments are exempt from disclosure requirements. Accordingly, the aggregate fair value amounts presented herein do not represent the underlying fair value of the Bank.

	September 30, 2014			
	Carrying Amount	Fair Value		
		Level 1	Level 2	Level 3
		(in Thousands)		
Financial assets:				
Cash and cash equivalents	\$ 148,426	\$ 148,426	\$ —	\$ —
Certificates of deposit	14,460	14,445	—	—
Securities available for sale	81,806	8,905	72,901	—
Federal Home Loan Bank stock	17,855	—	—	17,855
Loans, net	1,207,481	—	—	1,212,218
Accrued interest receivable	2,989	—	—	2,989
Financial liabilities:				
Deposits	\$ 1,055,701	\$ —	\$ —	\$ 1,059,614
Federal Home Loan Bank advances	320,635	—	323,581	—
Mortgage payable	985	—	—	1,195
Mortgagors' escrow accounts	4,239	—	—	4,239
Accrued interest payable	346	—	—	346
		December 31, 2013		
	Carrying Amount	Fair Value		
		Level 1	Level 2	Level 3
		(in Thousands)		
Financial assets:				
Cash and cash equivalents	\$ 102,847	\$ 102,847	\$ —	\$ —
Certificates of deposit	13,011	13,011	—	—
Securities available for sale	106,369	7,079	99,290	—
Federal Home Loan Bank stock	15,978	—	—	15,978
Loans, net	1,078,879	—	—	1,083,375
Accrued interest receivable	2,792	—	—	2,792
Financial liabilities:				
Deposits	\$ 940,906	\$ —	\$ —	\$ 944,556
Federal Home Loan Bank advances	302,732	—	307,846	—
Mortgage payable	1,020	—	—	1,231
Mortgagors' escrow accounts	3,709	—	—	3,709
Accrued interest payable	490	—	—	490

Notes to Unaudited Consolidated Financial Statements (continued)

NOTE 5: SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of securities available for sale, with gross unrealized gains and losses, follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>September 30, 2014</u>				
Debt securities:				
Government-sponsored enterprises –FHLMC	\$ 17,087	\$ 8	\$ (3)	\$ 17,092
Government-sponsored enterprises - FNMA	38,366	36	(22)	38,380
Government-sponsored enterprises - Other	17,338	15	(17)	17,336
Residential mortgage-backed	91	2	—	93
Total debt securities	<u>72,882</u>	<u>61</u>	<u>(42)</u>	<u>72,901</u>
Equity securities	8,673	275	(43)	8,905
Total securities available for sale	<u>\$ 81,555</u>	<u>\$ 336</u>	<u>\$ (85)</u>	<u>\$ 81,806</u>

December 31, 2013

Debt securities:				
U.S. Treasury	\$ 10,011	\$ 13	\$ —	\$ 10,024
Government-sponsored enterprises –FHLMC	36,121	27	(12)	36,136
Government-sponsored enterprises - FNMA	37,474	28	(9)	37,493
Government-sponsored enterprises - Other	15,504	18	(4)	15,518
Residential mortgage-backed	116	3	—	119
Total debt securities	<u>99,226</u>	<u>89</u>	<u>(25)</u>	<u>99,290</u>
Equity securities	7,175	26	(122)	7,079
Total securities available for sale	<u>\$ 106,401</u>	<u>\$ 115</u>	<u>\$ (147)</u>	<u>\$ 106,369</u>

At September 30, 2014 and December 31, 2013, debt securities with a fair value of \$72,901,000 and \$99,290,000, respectively, were pledged to secure Federal Home Loan Bank advances.

The amortized cost and estimated fair value of debt securities by contractual maturity at September 30, 2014 are shown below. Expected maturities will differ from contractual maturities because of prepayments and scheduled payments on mortgage-backed securities. Further, certain obligors have the right to call bonds and obligations without prepayment penalties.

	Amortized Cost	Fair Value
	(In Thousands)	
Bonds and obligations:		
Within 1 year	\$ 36,672	\$ 36,710
Over 1 year to 5 years	36,119	36,098
	<u>72,791</u>	<u>72,808</u>
Residential mortgage-backed securities	91	93
Total debt securities	<u>\$ 72,882</u>	<u>\$ 72,901</u>

Notes to Unaudited Consolidated Financial Statements (continued)

Information pertaining to securities with gross unrealized losses at September 30, 2014 and December 31, 2013, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	Less Than Twelve Months		Over Twelve Months	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>September 30, 2014</u>				
Debt securities:				
Government-sponsored enterprises	\$ 42	\$ 27,075	\$ —	\$ —
Equity securities	—	—	43	4,957
Total temporarily impaired	<u>\$ 42</u>	<u>\$ 27,075</u>	<u>\$ 43</u>	<u>\$ 4,957</u>
<u>December 31, 2013</u>				
Debt securities:				
Government-sponsored enterprises	\$ 25	\$ 22,094	\$ —	\$ —
Equity securities	122	5,971	—	—
Total temporarily impaired	<u>\$ 147</u>	<u>\$ 28,065</u>	<u>\$ —</u>	<u>\$ —</u>

At September 30, 2014, 10 debt securities have unrealized losses with aggregate depreciation of less than 1% from the Bank's amortized cost basis. These unrealized losses relate to debt securities secured by government-sponsored enterprises and result from changes in the bond markets since their purchase. Because the decline in market value is attributable to changes in interest rates and not the credit quality, and because the Bank does not intend to sell the securities and it is more likely than not that the Bank will not be required to sell the securities before recovery of their amortized cost bases, which may be maturity, the Bank does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

At September 30, 2014, \$5.0 million in equity securities had unrealized losses with aggregate depreciation of 1% from the Bank's cost basis. No impairment issues have been identified that cause management to believe the decline in market value is other than temporary, and the Bank has the ability and intent to hold these investments until a recovery of fair value.

Notes to Unaudited Consolidated Financial Statements (continued)

NOTE 6: LOANS

A summary of the balances of loans are as follows:

	September 30, 2014	December 31, 2013
(In Thousands)		
Mortgage loans:		
Residential	\$ 544,315	\$ 507,841
Commercial	572,866	498,592
Construction	70,137	53,520
Home equity	24,070	22,229
Second mortgages	2,330	2,775
Total mortgage loans	<u>1,213,718</u>	<u>1,084,957</u>
Other loans:		
Commercial	285	164
Consumer	656	749
Total other loans	<u>941</u>	<u>913</u>
Total loans	1,214,659	1,085,870
Allowance for loan losses	(8,953)	(8,509)
Net deferred loan origination costs	1,775	1,518
Loans, net	<u>\$ 1,207,481</u>	<u>\$ 1,078,879</u>

The Bank has sold mortgage loans in the secondary mortgage market and has retained the servicing responsibility and receives fees for the services provided. Loans sold and serviced for others amounted to \$5,171,000 and \$5,410,000 at September 30, 2014 and December 31, 2013, respectively. All loans serviced for others were sold without recourse provisions and are not included in the accompanying consolidated balance sheets.

The Bank has transferred a portion of its originated commercial real estate loans to participating lenders. The amounts transferred have been accounted for as sales and are therefore not included in the Bank's accompanying consolidated balance sheets. The Bank and participating lenders share ratably in any gains or losses that may result from a borrower's lack of compliance with contractual terms of the loan. The Bank continues to service the loans on behalf of the participating lenders and, as such, collects cash payments from the borrowers, remits payments to participating lenders and disburses required escrow funds to relevant parties. At September 30, 2014 and December 31, 2013, the Bank was servicing loans for participants aggregating \$3,389,000 and \$3,447,000, respectively.

All borrowings from the FHLB are secured by investment securities (see Note 5) and qualified collateral, consisting of a blanket lien on one- to four-family loans and certain multi-family real estate loans held in the Bank's portfolio.

Notes to Unaudited Consolidated Financial Statements (continued)

An analysis of the activity in the allowance for loan losses, by segment, for the periods ended September 30, 2014 and 2013 follows:

	Residential Real Estate	Commercial Real Estate	Construction	Home Equity	Commercial	Consumer	Total
	(In Thousands)						
<u>Nine Months Ended September 30, 2014</u>							
Balance December 31, 2013	\$ 3,327	\$ 4,758	\$ 364	\$ 56	\$ 1	\$ 3	\$ 8,509
Provision (credit) for loan losses	(227)	541	130	31	(1)	1	475
Loans charged off	(13)	—	—	(31)	—	(2)	(46)
Recoveries of loans previously charged off	3	1	—	10	—	1	15
Balance September 30, 2014	<u>\$ 3,090</u>	<u>\$ 5,300</u>	<u>\$ 494</u>	<u>\$ 66</u>	<u>\$ —</u>	<u>\$ 3</u>	<u>\$ 8,953</u>
<u>Three Months Ended September 30, 2014</u>							
Balance June 30, 2014	\$ 3,100	\$ 5,202	\$ 476	\$ 52	\$ 1	\$ 3	\$ 8,834
Provision (credit) for loan losses	(9)	97	18	45	(1)	—	150
Loans charged off	(3)	—	—	(31)	—	—	(34)
Recoveries of loans previously charged off	2	1	—	—	—	—	3
Balance September 30, 2014	<u>\$ 3,090</u>	<u>\$ 5,300</u>	<u>\$ 494</u>	<u>\$ 66</u>	<u>\$ —</u>	<u>\$ 3</u>	<u>\$ 8,953</u>
<u>Nine Months Ended September 30, 2013</u>							
Balance December 31, 2012	\$ 2,959	\$ 4,368	\$ 568	\$ 102	\$ 1	\$ 1	\$ 7,999
Provision (credit) for loan losses	380	108	(157)	(43)	2	—	290
Loans charged off	(3)	—	—	—	—	—	(3)
Recoveries of loans previously charged off	2	133	—	—	—	—	135
Balance September 30, 2013	<u>\$ 3,338</u>	<u>\$ 4,609</u>	<u>\$ 411</u>	<u>\$ 59</u>	<u>\$ 3</u>	<u>\$ 1</u>	<u>\$ 8,421</u>
<u>Three Months Ended September 30, 2013</u>							
Balance June 30, 2013	\$ 3,142	\$ 4,600	\$ 487	\$ 99	\$ 1	\$ 1	\$ 8,330
Provision (credit) for loan losses	195	9	(76)	(40)	2	—	90
Loans charged off	—	—	—	—	—	—	—
Recoveries of loans previously charged off	1	—	—	—	—	—	1
Balance September 30, 2013	<u>\$ 3,338</u>	<u>\$ 4,609</u>	<u>\$ 411</u>	<u>\$ 59</u>	<u>\$ 3</u>	<u>\$ 1</u>	<u>\$ 8,421</u>

Notes to Unaudited Consolidated Financial Statements (continued)

An analysis of the allowance for loan losses, by segment, as of September 30, 2014 and December 31, 2013 follows:

	<u>Residential Real Estate</u>	<u>Commercial Real Estate</u>	<u>Construction</u>	<u>Home Equity</u>	<u>Commercial</u>	<u>Consumer</u>	<u>Total</u>
	(In Thousands)						
<u>September 30, 2014</u>							
Allowance for loans individually evaluated and deemed to be impaired	\$ 317	\$ 42	\$ —	\$ 1	\$ —	\$ —	\$ 360
Allowance for loans collectively or individually evaluated and not deemed to be impaired	2,773	5,258	494	65	—	3	8,593
	<u>\$ 3,090</u>	<u>\$ 5,300</u>	<u>\$ 494</u>	<u>\$ 66</u>	<u>\$ —</u>	<u>\$ 3</u>	<u>\$ 8,953</u>
Loans deemed to be impaired	\$ 4,204	\$ 3,187	\$ 567	\$ 713	\$ —	\$ —	\$ 8,671
Loans not deemed to be impaired	540,111	569,679	69,570	25,687	285	656	1,205,988
	<u>\$ 544,315</u>	<u>\$ 572,866</u>	<u>\$ 70,137</u>	<u>\$ 26,400</u>	<u>\$ 285</u>	<u>\$ 656</u>	<u>\$ 1,214,659</u>
<u>December 31, 2013</u>							
Allowance for loans individually evaluated and deemed to be impaired	\$ 292	\$ 62	\$ —	\$ —	\$ —	\$ —	\$ 354
Allowance for loans collectively or individually evaluated and not deemed to be impaired	3,035	4,696	364	56	1	3	8,155
	<u>\$ 3,327</u>	<u>\$ 4,758</u>	<u>\$ 364</u>	<u>\$ 56</u>	<u>\$ 1</u>	<u>\$ 3</u>	<u>\$ 8,509</u>
Loans deemed to be impaired	\$ 3,782	\$ 4,558	\$ —	\$ 632	\$ —	\$ 1	\$ 8,973
Loans not deemed to be impaired	504,059	494,034	53,520	24,372	164	748	1,076,897
	<u>\$ 507,841</u>	<u>\$ 498,592</u>	<u>\$ 53,520</u>	<u>\$ 25,004</u>	<u>\$ 164</u>	<u>\$ 749</u>	<u>\$ 1,085,870</u>

Notes to Unaudited Consolidated Financial Statements (continued)

The following is a summary of past due and non-accrual loans at September 30, 2014 and December 31, 2013:

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Loans on Non-accrual
September 30, 2014					
			(In Thousands)		
Residential real estate	\$ 298	\$ 539	\$ 2,375	\$ 3,212	\$ 3,189
Commercial real estate	788	3	106	897	1,210
Construction	—	—	567	567	567
Home equity	1,165	20	232	1,417	658
Total loans	\$ 2,251	\$ 562	\$ 3,280	\$ 6,093	\$ 5,624
December 31, 2013					
			(In Thousands)		
Residential real estate	\$ 7,376	\$ 1,569	\$ 1,331	\$ 10,276	\$ 2,743
Commercial real estate	2,210	382	1,235	3,827	2,558
Construction	1,929	—	—	1,929	—
Home equity	1,076	—	127	1,203	633
Consumer	11	—	1	12	1
Total loans	\$ 12,602	\$ 1,951	\$ 2,694	\$ 17,247	\$ 5,935

At September 30, 2014 and December 31, 2013 there were no loans past due 90 days or more and still accruing interest. At September 30, 2014, 4 residential loans totaling \$1.1 million were in the formal process of foreclosure.

The following is a summary of impaired loans at September 30, 2014 and December 31, 2013:

	September 30, 2014			December 31, 2013		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
(In Thousands)						
Impaired loans without a valuation allowance:						
Residential real estate	\$ 1,705	\$ 1,705	\$ —	\$ 1,619	\$ 1,619	\$ —
Commercial real estate	1,210	1,210	—	2,349	2,349	—
Construction	567	567	—	—	—	—
Home equity	682	682	—	632	632	—
Consumer	—	—	—	1	1	—
Total	4,164	4,164	—	4,601	4,601	—
Impaired loans with a valuation allowance:						
Residential real estate	2,499	2,551	317	2,163	2,215	292
Commercial real estate	1,977	2,149	42	2,209	2,536	62
Home equity	31	62	1	—	—	—
Total	4,507	4,762	360	4,372	4,751	354
Total impaired loans	\$ 8,671	\$ 8,926	\$ 360	\$ 8,973	\$ 9,352	\$ 354

Notes to Unaudited Consolidated Financial Statements (continued)

The following is information pertaining to impaired loans for periods ended September 30, 2014 and 2013:

	Three Months September 30, 2014			Nine Months Ended September 30, 2014		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis
	(In Thousands)					
Impaired loans:						
Residential real estate	\$ 4,137	\$ 29	\$ 21	\$ 3,939	\$ 166	\$ 107
Commercial real estate	3,638	74	74	4,356	260	209
Construction	528	—	—	364	20	16
Home equity	567	4	4	505	2	—
Total impaired loans	<u>\$ 8,870</u>	<u>\$ 107</u>	<u>\$ 99</u>	<u>\$ 9,164</u>	<u>\$ 448</u>	<u>\$ 332</u>
	Three Months September 30, 2013			Nine Months Ended September 30, 2013		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis
	(In Thousands)					
Impaired loans:						
Residential real estate	\$ 3,058	\$ 58	\$ 27	\$ 3,022	\$ 159	\$ 79
Commercial real estate	3,898	40	—	3,784	159	—
Commercial	1	—	—	1	—	—
Home equity	126	1	—	128	9	7
Total impaired loans	<u>\$ 7,083</u>	<u>\$ 99</u>	<u>\$ 27</u>	<u>\$ 6,935</u>	<u>\$ 327</u>	<u>\$ 86</u>

No additional funds are committed to be advanced in connection with impaired loans.

In the course of resolving non-performing loans, the Bank may choose to restructure the contractual terms of certain loans, with terms modified to fit the ability of the borrower to repay in line with its current financial status. A loan is considered a troubled debt restructure if, for reasons related to the debtor's financial difficulties, a concession is granted to the debtor that would not otherwise be considered. For the three and nine months ended September 30, 2014 and 2013, troubled debt restructurings were not considered material.

Credit Quality Information

The Bank uses a seven-grade internal rating system for residential real estate, commercial real estate, construction and commercial loans as follows:

Loans rated 1-3B: Loans in this category are considered “pass” rated with low to average risk.

Loans rated 4: Loans in this category are considered “special mention.” These loans are currently protected, but exhibit conditions that have the potential for weakness. The borrower may be affected by unfavorable economic, market or other external conditions that may affect their ability to repay the debt. These may also include credits where there is deterioration of the collateral or have deficiencies which may affect the Bank's ability to collect on the collateral. This rating is consistent with the “Other Assets Especially Mentioned” category used by the FDIC regulatory agency.

Loans rated 5: Loans in this category are considered “substandard.” Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Bank will sustain some loss if the weakness is not corrected.

Loans rated 6: Loans in this category are considered “doubtful.” Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.

Notes to Unaudited Consolidated Financial Statements (continued)

Loans rated 7: Loans in this category are considered uncollectible (“loss”) and of such little value that their continuance as loans is not warranted.

Commercial loans are assigned an initial grade at the origination of the loan. After origination, the Bank has a quality control program performed by an independent third party. On a quarterly basis, all commercial, construction and residential real estate loan relationships with individual loans \$500,000 or more are assigned a risk rating. An in-depth review is performed on all relationships totaling \$850,000 or greater along with loans on the Bank’s Watchlist. Watchlist loans are those loans that are more than two payments past due at the end of the quarter, loans rated four or higher in a previous review, loans that are determined to be troubled debt restructures or loans past contractual maturity. Results of the review are reported to the Bank’s Audit Committee on a quarterly basis and become the mechanism for monitoring the overall credit quality of the portfolio.

The following table presents the Bank’s loans by risk rating as of September 30, 2014 and December 31, 2013:

Rating	Residential Real Estate	Commercial Real Estate	Construction	Commercial
	(In Thousands)			
<u>September 30, 2014</u>				
1- 3B	\$ 538,430	\$ 569,998	\$ 69,570	\$ 285
4	4,258	2,369	567	—
5	1,627	499	—	—
	\$ 544,315	\$ 572,866	\$ 70,137	\$ 285
<u>December 31, 2013</u>				
1- 3B	\$ 502,866	\$ 494,356	\$ 53,520	\$ 164
4	3,480	3,062	—	—
5	1,495	1,174	—	—
	\$ 507,841	\$ 498,592	\$ 53,520	\$ 164

For home equity and consumer loans management uses delinquency reports as the key credit quality indicator.

NOTE 7: NEW ACCOUNTING PRONOUNCEMENTS

In January 2014, the Financial Accounting Standards Board issued Accounting Standards Update No. 2014-04, *Troubled Debt Restructurings by Creditors (Subtopic 310-40), Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*. This update is intended to reduce diversity in the application of guidance by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. Amendments in this update are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Adoption of this guidance is not expected to have a material impact on the Bank’s consolidated financial statements.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

FORWARD-LOOKING STATEMENTS

The following discussion of the financial condition and results of operations of the Bank should be read in conjunction with the Consolidated Financial Statements and Notes thereto included elsewhere in this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K for the year ended December 31, 2013. Matters discussed in this Quarterly Report on Form 10-Q and in our public disclosures, whether written or oral, relating to future events or our future performance, including any discussion, express or implied, of our anticipated growth, operating results, future earnings per share, plans and objectives, contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are often identified by the words “believe”, “plan”, “estimate”, “project”, “target”, “continue”, “intend”, “expect”, “future”, “anticipate”, and similar expressions that are not statements of historical fact. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict, including changes in political and economic climate, interest rate fluctuations and competitive product and pricing pressures within the Bank’s market, bond market fluctuations, personal and corporate customers’ bankruptcies and inflation. Our actual results and timing of certain events could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including, but not limited to, those set forth under “Risk Factors” and elsewhere in this Quarterly Report on Form 10-Q and in our other public filings with the FDIC. It is routine for internal projections and expectations to change as the year or each quarter in the year progresses, and therefore, it should be clearly understood that all forward-looking statements and the internal projections and beliefs upon which we base our expectations included in this Quarterly Report on Form 10-Q are made only as of the date of this Quarterly Report on Form 10-Q and may change. While we may elect to update forward-looking statements at some point in the future, we do not undertake any obligation to update any forward-looking statements whether as a result of new information, future events or otherwise.

INTRODUCTION

The earnings of the Bank are driven primarily by its net interest income, which is influenced by market interest rates as well as the Bank’s ability to generate loans and gather deposits. To a significantly lesser degree, the Bank also generates fee income from its deposit and loan customers. Earnings can also be affected by the creditworthiness of its borrowers, and as such, management monitors the portfolio and analyzes trends, both internal and external, which could impact the borrowers’ ability to repay their loans. The Bank operates eleven banking offices which provide services to its deposit and loan customers. The Bank competes with other local, regional and national banks, credit unions and mutual funds to attract new depositors. The Bank is regulated by various agencies, primarily the Federal Deposit Insurance Corporation (“FDIC”) and the Massachusetts Commissioner of Banks, which among other things require minimum capital levels.

Net income increased \$1.1 million, or 32%, for the third quarter of 2014 as compared to the same quarter of 2013. Net interest income increased by \$2.1 million, or 21%. This was partially offset by a decrease of \$14,000 in other income along with an increase of \$159,000, or 4%, in operating expenses, a \$60,000 increase in the provision for loan losses and a \$785,000 increase in the income tax provision.

Net income increased \$7.8 million, or 79%, for the nine months of 2014 as compared to the same period of 2013. Earnings for 2014 included a one-time net gain of approximately \$5.7 million related to non-taxable life insurance death benefit income of \$6,302,000 less an accrual of \$949,000 for a contractual death benefit liability, and \$388,000 in related income tax benefits. Below is a summary of the transaction recorded during the first quarter of 2014:

Death benefit receivable from life insurance policies	\$ 10,570
Less cash surrender value of the policies	<u>4,268</u>
Net non-taxable income from death benefit recorded in other income	6,302
Contractual death benefit obligation	(1,200)
Accrued liability at time of death event	<u>251</u>
Accrual adjustment for contractual death benefit obligation recorded in salaries and benefits expense	(949)
Less related tax benefit	<u>388</u>
Net expense related to contractual death benefit obligation	(561)
Net gain from life insurance/death benefit transaction	<u>\$ 5,741</u>

Excluding this event, net income increased \$2.1 million, or 21%, for the first nine months of 2014 as compared to the same period of 2013 due principally to a \$5.3 million, or 18%, increase in net interest income and an increase of \$27,000 in other income, partially offset by an increase of \$1.5 million, or 9%, in operating expenses, an increase of \$185,000 in the provision for loan losses and a \$1.6 million increase in the income tax provision.

During the first nine months of 2014, the Bank originated \$275 million in loans, resulting in net loan growth of \$129 million after giving effect to continued loan prepayments. At September 30, 2014, loans continue to be the Bank's largest component of total assets at 80%. Non-performing assets were 0.43% of total assets at September 30, 2014 as compared to 0.46% at December 31, 2013 and 0.37% at September 30, 2013. Management believes that these assets are significantly collateralized, pose minimal risk of loss to the Bank, and that the appropriate reserves are included in the allowance for loan losses that are sufficient to absorb such losses, if any.

During the first nine months of 2014, \$48.5 million of the Bank's securities matured, paid down or were called and the net proceeds were placed in cash reserves or reinvested in similar investments.

During the first nine months of 2014, the Bank received \$114.8 million in net new deposits. The increase in deposit balances is attributable to a combination of the new branch opened on Nantucket Island in August 2013, the Bank soliciting deposits using an internet posting service and organic growth in deposits at the other 10 branches. The increase in deposits, along with the increase in Federal Home Loan Bank of Boston ("FHLB") borrowings, was used to support loan growth and maintain higher levels of liquidity.

The Bank continues to exceed all of the minimum regulatory capital requirements.

RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

GENERAL

The Bank reported net income of \$4.5 million for the quarter ended September 30, 2014 as compared to \$3.4 million for the quarter ended September 30, 2013. Net income was \$2.10 per share (basic and diluted) for the quarter ended September 30, 2014 as compared with \$1.60 per share (basic and diluted) for the same period in 2013. Earnings for the quarter ended September 30, 2014 were positively impacted by an increase of \$2.1 million in net interest income. This were partially offset by an increase of \$159,000 in operating expenses, an increase of \$60,000 in the provision for loan losses, a decrease of \$14,000 in non-interest income and an increase of \$785,000 in the income tax provision.

NET INTEREST INCOME

Net interest income was impacted by the increase in new loan volume, partially offset by lower market interest rates. As short-term market rates fall, rates paid to depositors decrease and maturing borrowings may be refinanced at lower rates. New loans and securities may earn lower rates. Adjustable rate loans may also re-set at lower rates.

During the last five years, interest rates have been at historical lows as the Federal Reserve Bank has lowered the Federal Funds rate to near zero and implemented a security purchase program geared towards keeping longer-term rates at historical lows in an effort to stabilize financial markets and stimulate the overall economy. More recently, longer-term rates have stabilized and started to increase and we continue to see declines in our overall cost of funds.

For the quarter ended September 30, 2014, the weighted average rate spread and net interest margin were 3.16% and 3.26%, respectively, as compared to 3.09% and 3.20%, respectively, for the quarter ended September 30, 2013. Although average earning assets increased by \$236.1 million, or 19%, the yield on total earning assets decreased by 12 basis points. Average interest bearing liabilities increased by \$195.5 million, or 18%, and the rate paid on interest-bearing liabilities decreased by 19 basis points.

Net interest income was \$11.9 million for the quarter ended September 30, 2014 and \$9.8 million for the same period in 2013. The \$2.1 million increase was due to a 19% increase in average earning assets combined with reductions in rates paid on interest-bearing liabilities. The weighted average rate spread increased by 7 basis points in the third quarter of 2014 compared to the third quarter of 2013.

The following table details components of net interest income and yields/rates on average earning assets/liabilities.

	Three Months Ended September 30,					
	2014			2013		
	AVERAGE BALANCE	INTEREST	YIELD/ RATE	AVERAGE BALANCE	INTEREST	YIELD/ RATE
	(Dollars in Thousands)					
Loans (1) (2)	\$ 1,207,348	\$ 14,109	4.67 %	\$ 1,004,649	\$ 12,221	4.87 %
Securities (3) (4)	106,538	196	0.74	116,002	142	0.49
Short-term investments and certificates of deposit	151,308	95	0.25	108,461	79	0.29
Total earning assets	1,465,194	14,400	3.93	1,229,112	12,442	4.05
Other assets	33,823			37,471		
Total assets	<u>\$ 1,499,017</u>			<u>\$ 1,266,583</u>		
Interest-bearing deposits (5)	\$ 940,681	1,598	0.68	\$ 805,761	1,396	0.69
Borrowed funds	331,458	861	1.04	270,913	1,201	1.77
Total interest-bearing liabilities	1,272,139	2,459	0.77	1,076,674	2,597	0.96
Demand deposits	104,433			86,086		
Other liabilities	3,894			3,633		
Total liabilities	1,380,466			1,166,393		
Stockholders' equity	118,551			100,190		
Total liabilities and stockholders' equity	<u>\$ 1,499,017</u>			<u>\$ 1,266,583</u>		
Net interest income		<u>\$ 11,941</u>			<u>\$ 9,845</u>	
Weighted average rate spread			<u>3.16 %</u>			<u>3.09 %</u>
Net interest margin (6)			<u>3.26 %</u>			<u>3.20 %</u>
Average interest-earning assets to average interest-bearing liabilities (7)			<u>115.18 %</u>			<u>114.16 %</u>

- (1) Before allowance for loan losses.
- (2) Includes non-accrual loans.
- (3) Excludes the impact of the average net unrealized gain or loss on securities available for sale.
- (4) Includes Federal Home Loan Bank stock.
- (5) Includes mortgagors' escrow accounts.
- (6) Net interest income divided by average total earning assets.
- (7) Total earning assets divided by total interest-bearing liabilities.

The following table presents information regarding changes in interest and dividend income and interest expense of the Bank for the periods indicated. For each category, information is provided with respect to the change attributable to volume (change in volume multiplied by old rate) and the change in rate (change in rate multiplied by old volume). The change attributable to both volume and rate is allocated proportionately to the change due to volume and rate.

	Three Months Ended September 30, 2014 Compared to the Three Months Ended September 30, 2013 Increase (Decrease)		
	Due to		Total
	Volume	Rate (In Thousands)	
Interest and dividend income:			
Loans	\$ 2,385	\$ (497)	\$ 1,888
Securities and FHLB stock	(12)	66	54
Short-term investments and certificates of deposit	28	(12)	16
Total interest and dividend income	<u>2,401</u>	<u>(443)</u>	<u>1,958</u>
Interest expense:			
Deposits	230	(28)	202
Borrowed funds	<u>229</u>	<u>(569)</u>	<u>(340)</u>
Total interest expense	<u>459</u>	<u>(597)</u>	<u>(138)</u>
Net interest income	<u>\$ 1,942</u>	<u>\$ 154</u>	<u>\$ 2,096</u>

Interest and dividend income increased by \$2.0 million to \$14.4 million for the third quarter of 2014, as compared to \$12.4 million for the third quarter of 2013. The yield on total interest-earning assets was 3.93% for the quarter ended September 30, 2014 as compared to 4.05% for the quarter ended September 30, 2013.

Interest income on loans increased \$1.9 million when comparing the two periods, primarily resulting from a 20% increase in average loan balances, offset, in part by a 20 basis point decrease in yield. Both short-term and long-term rates have remained at historic lows. Loans that reset to market rates, such as prime-based home equity loans and commercial lines remained relatively stable. Adjustable rate residential and commercial mortgages with reset dates in the last three months of 2013 and through the first nine months of 2014 were impacted by lower market rates. Additionally, the Bank encountered significant pre-payments for most of 2013 as borrowers refinanced into lower rates. These pre-payments have slowed significantly during the first nine months of 2014.

Securities and short-term investments accounted for 18% of the total average earning assets for the quarter ended September 30, 2014 and 2013. Income for these categories combined increased \$70,000 when comparing the two periods primarily due to an increase of \$33.4 million in average balances combined with higher yields. During the fourth quarter of 2013 and the first nine months of 2014, the Bank has purchased a limited amount of bank equities that have provided a higher yield than other portfolio securities. Additionally, the FHLB increased their dividend rate in 2014.

The average rate on interest-bearing liabilities decreased to 0.77% for the third quarter of 2014 from 0.96% for the comparable quarter of 2013. Total interest expense decreased by \$138,000 when comparing the quarters ended September 30, 2014 and 2013. Deposits have been the primary source of funding growth.

Interest expense on deposits increased by \$202,000 due to an increase of \$134.9 million in average interest-bearing deposits which was partially offset by a 1 basis point decrease in the weighted average rate. The rates paid on deposit accounts were lowered during the last three months of 2013 and through the first nine months of 2014 and reflect market conditions. The Bank has benefitted from the lower interest rate environment as certificates roll at lower rates and rates paid on savings and transaction account products are lowered.

Certificate balances increased by \$49.5 million from December 31, 2013 to September 30, 2014 and non-certificate accounts increased by \$65.3 million during the same period. Generally, most mutual fund and broker related money market products are indexed to short-term rates. A combination of more attractive rates on bank products, along with deposit insurance coverage, has produced strong growth in our transaction accounts, money market and short-term certificate products. The increase in deposit balances has allowed the Bank to fund lending activity and maintain an elevated level of liquidity.

Interest expense on borrowed funds for the third quarter of 2014 decreased \$340,000 as compared to the same quarter in 2013, due primarily to a 73 basis point decrease in the weighted average rate, offset in part by a \$60.5 million increase in average outstanding balance. Maturities of FHLB advances during the fourth quarter of 2013 and through the first nine months of 2014 were rolled into new advances at lower rates. The combination of higher growth in deposit products along with borrowed funds have been the primary source for funding asset growth.

PROVISION FOR LOAN LOSSES

At September 30, 2014, management's review of the allowance for loan losses concluded that a balance of \$9.0 million was adequate to provide for losses based upon evaluation of risk in the loan portfolio. During the third quarter of 2014, management provided \$150,000 to achieve such a loan loss allowance balance at September 30, 2014. The Bank recorded recoveries totaling \$3,000 and charge-offs totaling \$34,000 for the third quarter of 2014. Due to the significant growth in the loan portfolio, the Bank increased the provision for loan losses for the three months ended September 30, 2014 compared to the same period in 2013. Comparably, at September 30, 2013, management's evaluation of the balance of the allowance for loan losses indicated the need for a quarterly provision of \$90,000.

At September 30, 2014, the allowance for loan losses represented 0.74% of gross loans as compared to 0.78% at December 31, 2013 and 0.82% at September 30, 2013. Management considers many factors when evaluating the balance in the loan loss allowance. Beginning with historical charge-offs, adjustments are made to assess trends in portfolio volume, maturity and composition, trends in delinquencies and the national and local economic condition. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. In particular, at September 30, 2014, management considered the lower charge-off trend, lower delinquencies, stabilization in the financial markets and local trends in the real estate market as key factors in the allowance calculation. Management believes that its loans classified as non-accrual are significantly collateralized, pose minimal risk of loss to the Bank and the allowance for loan losses is sufficient to absorb such losses. However, management continues to monitor the loan portfolio and additional reserves will be recorded if necessary.

See Note 6 to interim consolidated financial statements and "Loans and Foreclosed Real Estate" included in this Management's Discussion and Analysis for additional information pertaining to the allowance for loan losses.

OTHER INCOME

Other income is comprised of customer service fees, increases in the cash surrender value of life insurance policies and miscellaneous income. Total other income was \$414,000 for the quarter ended September 30, 2014 compared to \$428,000 for the same period in 2013. The decrease is primarily attributable to a decrease in bank-owned life insurance as some of the policies were paid out in early 2014. Additionally, customer service fees decreased by \$7,000 when comparing the two periods due to changes in customer fees related to ATM usage and other account services. These were partially offset by an increase in miscellaneous income attributable to rental income on bank buildings and other miscellaneous income related to customer services.

OPERATING EXPENSES

Total operating expenses were \$4.6 million, or an annualized 1.22% of average total assets, for the quarter ended September 30, 2014 as compared to \$4.4 million, or 1.40% of average total assets, for the same quarter of 2013. Operating expenses include salaries and employee benefits, data processing, occupancy and equipment, deposit insurance, foreclosure, marketing and other general and administrative expenses.

Salaries and employee benefits expenses rose \$216,000, or 8%, primarily due to annual merit-based salary increases, higher payroll taxes, rising medical insurance costs, and the vesting of stock options previously granted to certain key executives.

Data processing expenses increased by \$33,000, or 12%, primarily due to increased data processing charges associated with improvements made to bank systems along with growth in the number of customer accounts.

Occupancy and equipment expenditures increased by \$39,000, or 9%, due to costs associated with the Bank's newest branch on Nantucket Island along with higher maintenance charges.

Deposit insurance expense increased \$31,000, or 18%. The increase in premiums was due to an increase in assets.

Foreclosure related expenses decreased by \$81,000 when comparing the quarter ending September 30, 2014 to same period in 2013. The decrease is primarily due to a gain during the quarter ended September 30, 2014 totaling \$150,000 on the sale of an OREO property that was previously written down by \$81,000 in early 2013. Adjusting for this gain, foreclosure expenses increased by \$69,000 due to expenses associated with the foreclosure and bankruptcy process along with expenses related to maintaining the properties. At September 30, 2014, the Bank held three properties with carrying values totaling \$821,000. This compares to one property totaling \$271,000 at December 31, 2013 and two properties totaling \$471,000 at September 30, 2013. Included in this category are expenses associated with the foreclosure process which include legal expenses, appraisal expenses, insurance expenses and other related foreclosure expenses.

Marketing expenses decreased by \$83,000 to \$99,000 for the third quarter 2014. The decrease was due to the timing of various marketing campaigns in 2014 compared to 2013 and includes a shift in advertising from cable television to local broadcast along with a focus on direct mail.

Other expenses, which include director fees, supplies, deposit related losses and audit-related expenses, among others, increased \$4,000, when comparing the two periods.

INCOME TAXES

The Bank recognizes income taxes under the asset and liability method in which deferred tax assets and liabilities are established for the temporary difference between the accounting basis and the tax basis of the Bank's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled. The Bank's deferred tax asset is reviewed quarterly by management as to the realizability of such asset.

During the third quarter of 2014, the Bank recorded \$3.1 million, or 41.2% of pre-tax income, in tax expense as compared to \$2.4 million, or 40.9%, for the same quarter in 2013.

RESULTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

GENERAL

The Bank reported net income of \$17.7 million for the nine months ended September 30, 2014 as compared to \$9.9 million for the nine months ended September 30, 2013. Net income was \$8.33 per share basic and \$8.32 per share diluted for the first nine months of 2014 as compared to \$4.65 per share basic and \$4.64 per share diluted for the same period in 2013. Earnings for the first nine months of 2014 included a one-time net gain of approximately \$5.7 million related to non-taxable life insurance death benefit income of \$6,302,000 less an accrual of \$949,000 for a contractual death benefit liability, and \$388,000 in related income tax benefits.

Below is a summary of the transaction recorded during the nine months ended September 30, 2014:

Death benefit receivable from life insurance policies	\$ 10,570
Less cash surrender value of the policies	4,268
Net non-taxable income from death benefit recorded in other income	<u>6,302</u>
Contractual death benefit obligation	(1,200)
Accrued liability at time of death event	251
Accrual adjustment for contractual death benefit obligation recorded in salaries and benefits expense	<u>(949)</u>
Less related tax benefit	388
Net expense related to contractual death benefit obligation	<u>(561)</u>
Net gain from life insurance/death benefit transaction	<u>\$ 5,741</u>

Excluding this event, net income increased \$2.1 million, or 21%, for the first nine months of 2014 as compared to the first nine months of 2013 due principally to a \$5.2 million, or 18%, increase in net interest income and an increase of \$27,000 in other income, partially offset by an increase of \$1.5 million, or 9%, in operating expenses, an increase of \$185,000 in the provision for loan losses and a \$1.6 million increase in the income tax provision.

NET INTEREST INCOME

Net interest income is impacted by portfolio growth and market interest rates. As short-term market rates fall, rates paid to depositors decrease and maturing borrowings may be refinanced at lower rates. New loans and securities may earn lower rates. Adjustable rate loans may also re-set at lower rates.

During the last five years, interest rates have been at historical lows as the Federal Reserve Bank has lowered the Federal Funds rate to near zero and implemented a security purchase program geared towards keeping longer-term rates at historical lows in an effort to stabilize financial markets and stimulate the overall economy. More recently, longer-term rates have stabilized and started to increase. Shorter-term rates have remained low and this has allowed the Bank to continue to reduce funding costs.

For the first nine months of 2014 the Bank's weighted average rate spread and net interest margin were 3.13% and 3.24%, respectively, as compared to 3.09% and 3.21%, respectively, for the nine months ended September 30, 2013. When comparing the two periods, the yield on total earning assets decreased 15 basis points; however, the rate on interest-bearing liabilities decreased by 19 basis points.

Net interest income was \$34.1 million for the first nine months of 2014 as compared to \$28.8 million for the first nine months of 2013. The \$5.3 million improvement was due to an 18% increase in average earning assets in the first nine months of 2014 compared to the same period in 2013, partially offset by a decrease in the weighted average rate of 15 basis points.

The following table details components of net interest income and yields/rates on average earning assets/liabilities.

	Nine Months Ended September 30,					
	2014			2013		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
	(Dollars in Thousands)					
Loans (1) (2)	\$ 1,163,600	\$ 40,598	4.65 %	\$ 982,437	\$ 36,000	4.89 %
Securities (3) (4)	114,459	609	0.71	115,221	431	0.50
Short-term investments and certificates of deposit	125,237	246	0.26	95,844	213	0.30
Total earning assets	1,403,296	41,453	3.94	1,193,502	36,644	4.09
Other assets	36,638			36,651		
Total assets	\$ 1,439,934			\$ 1,230,153		
Interest-bearing deposits (5)	\$ 909,248	4,554	0.67	\$ 797,832	4,230	0.71
Borrowed funds	315,078	2,847	1.20	249,822	3,649	1.95
Total interest-bearing liabilities	1,224,326	7,401	0.81	1,047,654	7,879	1.00
Demand deposits	98,656			81,512		
Other liabilities	3,398			3,295		
Total liabilities	1,326,380			1,132,461		
Stockholders' equity	113,554			97,692		
Total liabilities and stockholders' equity	\$ 1,439,934			\$ 1,230,153		
Net interest income		\$ 34,052			\$ 28,765	
Weighted average rate spread			3.13 %			3.09 %
Net interest margin (6)			3.24 %			3.21 %
Average interest-earning assets to average interest-bearing liabilities (7)			114.62 %			113.92 %

(1) Before allowance for loan losses.

(2) Includes non-accrual loans.

(3) Excludes the impact of the average net unrealized gain or loss on securities available for sale.

(4) Includes Federal Home Loan Bank stock.

(5) Includes mortgagors' escrow accounts.

(6) Net interest income divided by average total earning assets.

(7) Total earning assets divided by total interest-bearing liabilities.

The following table presents information regarding changes in interest and dividend income and interest expense of the Bank for the periods indicated. For each category, information is provided with respect to the change attributable to volume (change in volume multiplied by old rate) and the change in rate (change in rate multiplied by old volume). The change attributable to both volume and rate is allocated proportionately to the change due to volume and rate.

Nine Months Ended September 30, 2014
Compared to the Nine Months Ended September 30,
2013 Increase (Decrease)

	Due to		Total
	Volume	Rate	
		(In Thousands)	
Interest and dividend income:			
Loans	\$ 6,386	\$ (1,788)	\$ 4,598
Securities and FHLB stock	(3)	181	178
Short-term investments and certificates of deposit	60	(27)	33
Total interest and dividend income	<u>6,443</u>	<u>(1,634)</u>	<u>4,809</u>
Interest expense:			
Deposits	567	(243)	324
Borrowed funds	805	(1,607)	(802)
Total interest expense	<u>1,372</u>	<u>(1,850)</u>	<u>(478)</u>
Net interest income	<u>\$ 5,071</u>	<u>\$ 216</u>	<u>\$ 5,287</u>

Interest and dividend income increased by \$4.8 million to \$41.5 million for the first nine months of 2014 as compared to \$36.6 million for the first nine months of 2013. The yield on total interest-earning assets was 3.94% for the first nine months ended September 30, 2014 as compared to 4.09% for the first nine months ended September 30, 2013.

Interest income on loans increased \$4.6 million when comparing the two periods, primarily resulting from an 18% increase in average loans, offset, in part, by a 24 basis point decrease in overall yield. Although short-term market rates remained at historic lows during the last year, longer-term rates were more volatile, fluctuating between 25-50 basis points during the period. Loans that reset to market rates, such as prime-based home equity loans and commercial lines remained relatively stable. Adjustable rate residential and commercial mortgages, with reset dates in late 2013 and through the first nine months of 2014, were impacted by lower market rates.

Securities, Federal Home Loan Bank stock and short-term investments accounted for 17% of the total average earning assets for the nine months ended September 30, 2014 and 18% for the same period in 2013. Income for these categories combined increased \$211,000 when comparing the two periods. During the fourth quarter of 2013 and the first nine months of 2014, the Bank has purchased a limited amount of bank equities that have provided a higher yield than other portfolio securities. Additionally, the FHLB increased their dividend rate in 2014.

The average rate on interest-bearing liabilities decreased to 0.81% for the first nine months of 2014 from 1.00% for the comparable period in 2013. Total interest expense decreased by \$478,000 when comparing the nine months ended September 30, 2014 and 2013. During the last 12 months, there has been an increase of \$111.4 million in average interest bearing deposits and a \$65.3 million increase in average borrowed funds. Most of the growth in interest-bearing liabilities has come from deposits which have served as the primary funding source for asset growth.

Interest expense on deposits increased by \$324,000 due to an increase of \$111.4 million in average interest-bearing deposits which was almost entirely offset by a 4 basis point decrease in the weighted average rate. The rates paid on deposit accounts were lowered during the last three months of 2013 and through the first nine months of 2014 and reflect market conditions. The Bank has benefitted from the lower interest rate

environment as certificates roll at lower rates and rates paid on savings and transaction account products are lowered. Certificate balances increased by \$49.5 million from December 31, 2013 to September 30, 2014 and non-certificate accounts increased by \$65.3 million during the same period. Non-certificate accounts represent 62.8% of total deposits at September 30, 2014 compared to 63.5% at December 31, 2013. Included in non-certificate accounts are demand deposits which do not pay interest and are considered a low cost source of funds. During the first nine month of 2014 the Bank has seen growth in demand deposit accounts totaling \$18.4 million. The significant increase in deposit balances has allowed the Bank to fund lending activity and maintain an elevated level of liquidity.

Interest expense on borrowed funds for the first nine months of 2014 decreased \$802,000 as compared to the same period in 2013, due primarily to a 75 basis point decrease in the weighted average rate offset by a \$65.3 million increase in average outstanding balance.

PROVISION FOR LOAN LOSSES

At September 30, 2014, management's review of the allowance for loan losses concluded that a balance of \$9.0 million was adequate to provide for losses based upon evaluation of risk in the loan portfolio. During the first nine months of 2014, management provided \$475,000 to achieve such a loan loss allowance balance at September 30, 2014. The Bank recorded charge-offs of \$46,000 during the first nine months of 2014 and recoveries totaling \$15,000. The growth and composition of the loan portfolio warranted additional provisions to the Bank's allowance for loan losses. Comparably, at September 30, 2013, management's evaluation of the balance of the allowance for loan losses indicated the need for a provision of \$290,000.

At September 30, 2014, the allowance for loan losses represented 0.74% of gross loans as compared to 0.78% at December 31, 2013 and 0.82% at September 30, 2013. Management considers many factors when evaluating the balance in the loan loss allowance. Beginning with historical charge-offs, adjustments are made to assess trends in portfolio volume, maturity and composition, trends in delinquencies and the national and local economic condition. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. In particular, at September 30, 2014, management considered the lower charge-off trend, lower delinquencies, stabilization in the financial markets and local trends in the real estate market as key factors in the allowance calculation. Management believes that its loans classified as non-accrual are significantly collateralized, pose minimal risk of loss to the Bank and the allowance for loan losses is sufficient to absorb such losses. However, management continues to monitor the loan portfolio and additional reserves will be recorded if necessary.

See Note 6 to interim consolidated financial statements and "Loans and Foreclosed Real Estate" included in this Management's Discussion and Analysis for additional information pertaining to the allowance for loan losses.

OTHER INCOME

Other income is comprised of customer service fees, increases in the cash surrender value of life insurance policies and miscellaneous income. In 2014 it also includes a non-taxable life insurance death benefit of \$6.3 million representing the difference between the death benefit payment of \$10.6 million and the cash surrender value of the related policies totaling \$4.3 million. Total other income was \$7.6 million for the nine months ended September 30, 2014 compared to \$1.2 million for the same period in 2013. Customer service fees decreased by \$2,000 when comparing the two periods, primarily the result of the Bank adjusting how it charges for ATM transactions and other account related services. Additionally, miscellaneous income increased due to the receipt of interest on the insurance proceeds noted above along with income on a CRA related investment and rental income on certain Bank properties. This was partially offset by a decrease of \$35,000 life insurance income as the balance of insurance policies declined as a result of the death benefit payout.

OPERATING EXPENSES

Total operating expenses were \$15.4 million, or an annualized 1.43% of average total assets, for the nine months ended September 30, 2014 as compared to \$13.0 million, or 1.41%, for the same period of 2013. Operating expenses include salaries and employee benefits, data processing, occupancy and equipment, deposit insurance, foreclosure, marketing and other general and administrative expenses.

Salaries and employee benefits expenses rose 22% due to an accrual for \$949,000 to adjust a death benefit liability related to a former executive officer. Adjusting for this transaction, salaries and employee benefits increased by 10% due to annual merit-based salary increases, higher payroll taxes, rising medical insurance costs, staff additions related to the new branch opened on Nantucket Island and the issuance of stock options to certain key executives.

Data processing expenses increased by 18% primarily due to data processing charges associated with improvements made to bank systems along with the implementation of several new deposit products. Additionally, costs associated with the newest branch on Nantucket Island and transaction costs due to the growth in loans and deposits contributed to the increase.

Occupancy and equipment expenditures increased by \$135,000, or 10%, due to costs associated with the Bank's newest branch on Nantucket Island and increased utility costs.

Deposit insurance expense increased \$83,000, or 16%, from \$509,000 for the first nine months of 2013 to \$592,000 in the first nine months of 2014. The increase in expense is due to an increase in the balance sheet as this charge is calculated based on total assets.

Foreclosure related expenses increased by \$16,000 to \$234,000 for the first nine months of 2014. The increase is due to expenses associated with the foreclosure process which include legal expenses, appraisal expenses, insurance expenses and other related foreclosure expenses. The increases in these items were substantially offset by net gains taken on the sale of two properties during the first nine months of 2014. At September 30, 2014, the Bank held three properties with a carrying value of \$821,000. This compares to one property totaling \$271,000 at December 31, 2013 and two properties totaling \$471,000 September 30, 2013. During the first nine months of 2014, the Bank added four properties and sold two of the properties. During the first nine months of 2013, the Bank did not add or sell any properties.

Marketing expenses decreased by \$36,000 to \$354,000 for the first nine months of 2014. The decrease was due to the timing of various marketing campaigns in 2014 compared to 2013 and includes a shift in advertising from cable television to local broadcast along with a focus on direct mailing.

Other expenses, which include director fees, supplies, deposit related losses and audit-related expenses, among others, increased \$325,000, or 17%, when comparing the two periods and is primarily due to the cost of issuing stock options to members of the Board of Directors.

INCOME TAXES

The Bank recognizes income taxes under the asset and liability method in which deferred tax assets and liabilities are established for the temporary difference between the accounting basis and the tax basis of the Bank's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled. The Bank's deferred tax asset is reviewed quarterly and adjustments to such asset are recognized as deferred income tax expense or benefit based on management's judgment relating to the realizability of such asset.

During the first nine months of 2014, the Bank recorded \$8.0 million, or 31.1% of pre-tax income, in tax expense as compared to \$6.8 million, or 40.9%, for the same period in 2013, an increase of \$1.1 million. Earnings for the first nine months of 2014 included a non-taxable life insurance death benefit \$6.3 million. Adjusting for this non-taxable event, the Bank's effective tax rate was 41.2% for the first nine months of 2014.

BALANCE SHEET ANALYSIS - COMPARISON AT SEPTEMBER 30, 2014 TO DECEMBER 31, 2013

Assets totaled \$1.51 billion at September 30, 2014, as compared to \$1.36 billion at December 31, 2013, an increase of \$149.5 million.

SECURITIES, SHORT-TERM INVESTMENTS, CERTIFICATES OF DEPOSITS AND FHLB STOCK

Securities were \$81.8 million at September 30, 2014, a decrease of \$24.6 million when compared to the \$106.4 million at December 31, 2013. During the first nine months of 2014, there were \$24.1 million in securities purchased offset by \$48.5 million in maturities, calls and principal paydowns. Net proceeds from securities transactions were placed in cash or reinvested in similar investments.

At September 30, 2014 and December 31, 2013, the Bank's entire securities portfolio was classified as available for sale and reflected on the balance sheet at fair value with unrealized gains and losses, net of tax effect, excluded from earnings and reported in accumulated other comprehensive income (loss). The net unrealized gain on securities available for sale, net of tax, was \$161,000 at September 30, 2014. This compares to an unrealized loss of \$20,000, net of tax, at December 31, 2013. The fair value of securities fluctuates with the movement of interest rates. Generally, during periods of falling interest rates, the fair values increase whereas the opposite may hold true during a rising interest rate environment.

The securities portfolio is comprised primarily of bonds issued by the U.S. government-sponsored enterprises and a small portion held in equity securities. At September 30, 2014, 85% of the portfolio consisted of fixed-rate agency bond issues. Residential mortgage-backed issues, which are guaranteed by FNMA and FHLMC, comprised less than 1% of the portfolio. Repayment of these issues is anticipated from payments made on the underlying mortgages. The majority of the bond and mortgage-backed holdings are short-term in nature with nearly the entire portfolio maturing in three years or less.

At September 30, 2014, the Bank held a \$5.0 million investment in the CRA Fund, a mutual fund which invests in securities which qualify for credit under the Community Reinvestment Act securities test. Additionally, the portfolio includes \$3.9 million in bank equity securities. Equity investments accounted for 11% of the investment portfolio at September 30, 2014.

The Bank held an investment of \$14.5 million in FDIC-insured certificates of deposit issued by other financial institutions at September 30, 2014. No single certificate held by the Bank exceeds the FDIC maximum insurance coverage of \$250,000 and, therefore, all are insured in full by the FDIC. Generally, the Bank invests in such certificates due to the increase in yield over comparably-termed bonds issued by government-sponsored enterprises at time of purchase.

As a member of the Federal Home Loan Bank of Boston ("FHLB"), the Bank is required to hold a Membership Stock Investment plus an Activity-based Stock Investment in the FHLB, which is based primarily on the amount of FHLB borrowings. For the nine months ended September 30, 2014, the Bank purchased \$1.9 million in stock. The Bank received dividends totaling \$177,000 for the nine months ended September 30, 2014 compared to \$40,000 for the same period in 2013. At September 30, 2014, the Bank held \$17.9 million in FHLB stock compared to \$16.0 million at December 31, 2013.

LOANS AND FORECLOSED REAL ESTATE

During the first nine months of 2014, total loans outstanding increased by \$128.6 million to \$1.207 billion, from \$1.079 billion at December 31, 2013, attributable primarily to originated loans of \$274.8 million offset by payoffs and amortization. Comparably, loan originations for the same period in 2013 were \$265.9 million. At September 30, 2014 and December 31, 2013, net loans outstanding represented 80% of assets. Mortgage loans continue to account for more than 99% of the loan portfolio.

Loans are carried net of the allowance for loan losses. The allowance is maintained at a level to absorb losses within the loan portfolio. At September 30, 2014, the allowance had a balance of \$9.0 million as compared to \$8.5 million at December 31, 2013. At September 30, 2014, the Bank allocated \$360,000 to loans classified as impaired. At December 31, 2013, \$354,000 was allocated to impaired loans.

The Bank works closely with delinquent mortgagors to bring their loans current and foreclosure proceedings commence if the mortgagor is unable to satisfy their outstanding obligation. However; many customers declare bankruptcy during the collection and foreclosure process and recent regulation, as well as court backlogs, have caused significant delays in the Bank's collection process.

At September 30, 2014, there were 22 loans classified as non-accrual totaling \$5.6 million as compared to 21 non-accrual loans totaling \$5.9 million at December 31, 2013. At September 30, 2014, the Bank held three foreclosed properties totaling \$821,000 compared to one property totaling \$271,000 at December 31, 2013. At September 30, 2014, non-performing assets were 0.43% of total assets as compared to 0.46% at December 31, 2013. Management believes that its loans classified as non-accrual are significantly collateralized, pose minimal risk of loss to the Bank, and the reserves included in the allowance for loan losses are sufficient to absorb such losses, if any. However, management continues to monitor the loan portfolio and additional reserves will be taken if necessary.

Non-Performing Assets

	September 30, 2014	December 31, 2013
	(Dollars in Thousands)	
Non-accrual loans:		
Residential mortgages	\$ 3,189	\$ 2,743
Commercial mortgages	1,210	2,558
Construction	567	—
Home equity	658	633
Consumer	—	1
Total non-accrual loans	<u>5,624</u>	<u>5,935</u>
Foreclosed real estate	<u>821</u>	<u>271</u>
Total non-performing assets	<u>\$ 6,446</u>	<u>\$ 6,206</u>
Percent of non-accrual loans to:		
Total loans	0.46 %	0.55 %
Total assets	0.37 %	0.44 %
Percent of non-performing assets to:		
Total loans and foreclosed real estate	0.53 %	0.57 %
Total assets	0.43 %	0.46 %
Allowance for loan losses to total loans	0.74 %	0.78 %

OTHER ASSETS

The Bank held \$11.3 million in Bank-owned life insurance at September 30, 2014 as compared to \$15.4 million at December 31, 2013. The decrease during the first nine months of 2014 was attributable to the death of a former executive. At the time of death, the Bank recognized a death benefit receivable and transferred the cash surrender value of the related policies to other assets as a current receivable. Subsequently, the Bank has received all proceeds from the policies. The remaining policies, which insure the life of a current Bank executive, accrete at a variable rate of interest with minimum stated guaranteed rates. The Bank monitors the credit ratings of the policy issuers and has determined that, at September 30, 2014, all issuers were rated at or above Bank guidelines.

DEPOSITS

Deposits increased by \$114.8 million to \$1.056 billion at September 30, 2014 from \$940.9 million at December 31, 2013. Core deposits, which include regular, money market, NOW and demand deposits, increased \$65.3 million over the December 31, 2013 balance. Certificate accounts were \$392.9 million, or

37.2% of total deposits, at September 30, 2014, as compared to \$343.3 million, or 36.5% of total deposits, at December 31, 2013.

Primary competition for deposits is represented by other banks and credit unions in the Bank's market area and on the internet as well as mutual funds. The Bank's ability to attract and retain deposits depends upon satisfaction of depositors' requirements with respect to insurance, product, rate and service. The Bank offers traditional deposit products, competitive rates, convenient branch locations, ATMs, debit cards, telephone banking, internet-based banking and mobile banking. Additionally, the Bank opened a new branch on Nantucket Island in August of 2013. The new branch has surpassed management's expectations with respect to deposit growth and has more than \$40 million in balances as of September 30, 2014. In 2013, the Bank began offering limited certificate of deposit products using national internet based services. The use of these services have provided the Bank with additional sources of funding that are generally less expensive than retail channels. At September 30, 2014, the Bank has over \$94 million in deposits from these services.

Deposits are insured in full through the combination of the Federal Deposit Insurance Corporation and the Deposit Insurance Fund of Massachusetts ("DIF"). Generally, separately insured deposit accounts are insured up to \$250,000 by the FDIC and deposit balances in excess of this amount are insured by the DIF. DIF insurance provides an advantage for the Bank as some competitors cannot offer this coverage.

Deposit growth over the first nine months of 2014 was used to fund growth in the loan portfolio and has allowed the Bank to hold lower levels of borrowed funds than otherwise would have been held.

	Deposit Balances by Type			
	September 30, 2014	% of Total	December 31, 2013	% of Total
	(Dollars in Thousands)			
Non-certificate accounts:				
Regular	\$ 81,364	7.7 %	\$ 76,349	8.1 %
Money market deposits	438,861	41.6	396,815	42.2
NOW	31,424	3.0	31,645	3.4
Demand	111,201	10.5	92,763	9.8
Total non-certificate accounts	<u>662,850</u>	<u>62.8</u>	<u>597,572</u>	<u>63.5</u>
Term certificates less than \$100,000	133,747	12.7	142,101	15.1
Term certificates \$100,000 or more	259,104	24.5	201,233	21.4
Total certificate accounts	<u>392,851</u>	<u>37.2</u>	<u>343,334</u>	<u>36.5</u>
Total deposits	<u>\$ 1,055,701</u>	<u>100.0 %</u>	<u>\$ 940,906</u>	<u>100.0 %</u>

BORROWINGS

FHLB advances were \$320.6 million or 21% of total assets at September 30, 2014 as compared to \$302.7 million or 22% of total assets at December 31, 2013. These advances are predominately fixed rate in nature with 64% scheduled to mature in the next twelve months. During the first nine months of 2014, total borrowings increased by \$17.9 million.

LIQUIDITY AND CAPITAL RESOURCES

The Bank continually assesses its liquidity position by forecasting incoming and outgoing cash flows. In some cases, contractual maturity dates are used to anticipate cash flows. However, when an asset or liability is subject to early repayment or redemption at the discretion of the issuer or customer, cash flows can be difficult to predict. Generally, these prepayment rights are exercised when it is most financially favorable to the issuer or customer.

The majority of the Bank's investment portfolio was fixed with respect to rate and maturity date. The remaining securities can be called at the discretion of the issuer. Mortgage-backed securities, which comprise less than 1% of the portfolio, are subject to repayment at the discretion of the underlying borrower.

Residential loans are susceptible to principal repayment at the discretion of the borrower. Commercial mortgages, while subject to significant penalties for early repayment in most cases, can also prepay at the borrower's discretion. Additionally, many of the Bank's residential and commercial loans have rate adjustment features where the interest rate and amortization schedule will adjust to current market indices.

Core deposit balances can generally be withdrawn from the Bank at any time. Certificates of deposit, with predefined maturity dates and subject to early redemption penalties, can also be withdrawn. The Bank estimates the volatility of its deposits in light of the general economic climate and recent actual experience.

Approximately 92% of the Bank's borrowings were fixed in terms of rate and maturity. Approximately 8% or \$25.0 million can be called for earlier repayment at the discretion of the issuer. It is considered unlikely that these borrowings will be called by the issuer in the near term.

The Bank also monitors its off-balance sheet items. See "Commitments" appearing in Note 2 within the "Notes to Unaudited Consolidated Financial Statements" section of this document. At September 30, 2014, the Bank had \$161.9 million in commitments to extend credit as compared to \$160.0 million at December 31, 2013.

The Bank considers the above information when measuring its liquidity position. Specific measurements include the Bank's cash flow position at the 30 day, 60 day and 90 day horizon, the level of volatile liabilities on earning assets and loan to deposit ratios. These estimates anticipate the possibility of deposit outflows. At September 30, 2014, each measurement was within pre-defined Bank guidelines.

To supplement its liquidity position, should the need arise, the Bank maintains its membership in the Federal Home Loan Bank of Boston ("FHLB") where it is eligible to obtain both short and long-term credit advances. At September 30, 2014, the Bank had \$320.6 million in FHLB advances outstanding with an ability to borrow an additional \$205.8 million to meet its borrowing needs, based on the Bank's available qualified collateral which consists primarily of 1-4 family residential mortgages; non-owner occupied 1-4 family mortgages and the majority of the Bank's investment in securities issued by government-sponsored enterprises.

At September 30, 2014, the Bank had capital of \$119.6 million, or 7.95% of total assets, as compared to \$103.2 million, or 7.61%, at December 31, 2013. During the nine months ended September 30, 2014, stockholders' equity increased by \$16.4 million due primarily to net income for the period of \$17.7 million, partially offset by the declaration of dividends of \$0.82 per share, which reduced capital by \$1.7 million.

Total capital is adjusted by the unrealized gains or losses in the Bank's available for sale securities portfolio and, as such, it is subject to fluctuations resulting from changes in the market values of its securities. At September 30, 2014, the Bank's entire securities portfolio was classified as available for sale which had the effect of increasing capital over the nine-month period by \$181,000.

Massachusetts-chartered savings banks that are insured by the FDIC are subject to minimum capital maintenance requirements. Regulatory guidelines define the minimum amount of qualifying capital an institution must maintain as a percentage of risk-weighted assets and average total assets.

The following table details the Bank's actual capital ratios and minimum regulatory ratios.

	<u>Actual Regulatory Capital Ratios</u>		<u>Minimum Capital Requirement Ratios</u>	<u>Minimum To Be Well Capitalized Under Prompt Corrective Action Provision Ratios</u>
	<u>September 30, 2014</u>	<u>December 31, 2013</u>		
	(Dollars in Thousands)			
Tier 1 Capital as a Percent of Risk-Weighted Assets	12.92 %	12.78 %	4.0 %	6.0 %
Total Capital as a Percentage of Risk-Weighted Assets	13.90 %	13.83 %	8.0 %	10.0 %
Tier 1 Capital to Average Assets	7.97 %	7.80 %	4.0 %	5.0 %
Total Risk-Weighted Assets	\$ 924,594	\$ 807,055		

In July 2013, the FDIC approved an interim rule to set minimum requirements for both the quantity and quality of capital held by FDIC-supervised institutions. The interim final rule includes a new minimum ratio of common equity tier 1 capital to risk-weighted assets of 4.5%, raises the minimum ratio of tier 1 capital to risk-weighted assets from 4% to 6% and includes a minimum leverage ratio of 4% for all banking organizations. Additionally, FDIC-supervised institutions must maintain a capital conservation buffer of common equity tier 1 capital in an amount greater than 2.5% of total risk-weighted assets to avoid being subject to limitations on capital distributions and discretionary bonus payments to executive officers. FDIC-supervised institutions that are not subject to the advanced approaches rules, such as the Bank, must begin complying with the final rule on January 1, 2015. Management believes that the Bank will continue to exceed all the minimum capital ratio requirements.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The earnings of most banking institutions are exposed to interest rate risk because their balance sheets, both assets and liabilities, are predominantly interest bearing. It is the Bank's objective to minimize, to the degree prudently possible, its exposure to interest rate risk, and bearing in mind that the Bank, by its very nature, will always be in the business of taking on interest rate risk. Interest rate risk is monitored on a quarterly basis by the Asset Liability Committee of the Bank. The primary tool used by the Bank in managing interest rate risk is income simulation modeling. Income simulation modeling measures changes in net interest income by projecting the future composition of the Bank's balance sheet and applying different interest rate scenarios. Management incorporates numerous assumptions into the simulation model, such as prepayment speeds, interest rate environments, balance sheet growth and deposit elasticity. To a significantly lesser degree, the Bank also utilizes "GAP" analysis which involves comparing the difference between interest-rate sensitive assets and liabilities that mature or reprice during a given period of time. Management believes that there has been no material changes in the interest rate risk reported in the Bank's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, filed with the Federal Deposit Insurance Corporation. The information is contained in the Form 10-K within the Market Risk and Asset Liability Management section of Management's Discussion and Analysis of Results of Operations and Financial Condition.

ITEM 4 – CONTROLS AND PROCEDURES

(a) Disclosure Controls and Procedures

An evaluation was carried out under the supervision and with the participation of the Bank's management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness, as of September 30, 2014, of the Bank's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of the Bank's disclosure controls and procedures as of September 30, 2014, the CEO and CFO concluded that, as of such date, the Bank's disclosure controls and procedures were effective at the reasonable assurance level.

(b) Changes in Internal Control

There were no significant changes in the Bank's internal control over financial reporting, as defined in Rules 13a-15(e) and 15d-15(e), during the quarter ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 - LEGAL PROCEEDINGS

None.

ITEM 1A – RISK FACTORS

There have been no material changes to the risk factors previously disclosed in the Bank’s most recently filed Form 10-K.

ITEM 2 – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4 – MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5 - OTHER INFORMATION

None.

ITEM 6 – EXHIBITS

Exhibit No.

31.1	Certifications – Chief Executive Officer
31.2	Certifications – Chief Financial Officer
32.1	Certification Pursuant to 18 U.S.C. §1350 – Chief Executive Officer
32.2	Certification Pursuant to 18 U.S.C. §1350 – Chief Financial Officer

I, Robert H. Gaughen, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of the Hingham Institution for Savings;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2014

/s/
Robert H. Gaughen, Jr.
Chief Executive Officer

I, Robert A. Bogart, certify that:

1. I have reviewed this quarterly report on Form 10-Q of the Hingham Institution for Savings;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2014

/s/
Robert A. Bogart
Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. §1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Hingham Institution for Savings (the “Bank”) for the fiscal quarter ended September 30, 2014, as filed with the Federal Deposit Insurance Corporation on the date hereof (the “Report”), the undersigned Robert A. Bogart, Chief Financial Officer of the Bank, hereby certifies pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly represents, in all material respects, the financial condition and results of operations of the Bank.

/s/
Robert A. Bogart
Vice President and Treasurer
Chief Financial Officer

Date: November 5, 2014